



**YACHT SERVICE AT ITS FINEST**

# TABLE OF CONTENT

<b>Foreword</b>	<b>2</b>
<b>Digital tools &amp; services</b>	<b>4</b>
<b>Yacht agent services</b>	<b>5</b>
<b>Logistics &amp; technical support</b>	<b>6</b>
<b>Concierge services</b>	<b>7</b>
<b>Event planning</b>	<b>8</b>
<b>2023 major annual events</b>	<b>9</b>
<b>Our offices (Mediterranean)</b>	<b>10</b>
<b>Our offices (Asia &amp; Pacific)</b>	<b>11</b>

# FOREWORD



## We are yacht agents...

Dear captains, crew members, friends, and partners, this Brochure will offer you a synthetic memo of our services and inform you of the areas where we operate.

Over the last decades, the maritime industry has evolved constantly and so have the related professions and supplying businesses.

As a pioneer in the field of yacht agents, CATALANO SHIPPING SERVICES has, over the years, set a common frame and

commitment with selected partners and affiliated offices.

The outcome of this solid history is our label and network "AGents" which is your guarantee for quality and consistency.

What stays constant in our group, is what drives us from day one : reliability and customers' satisfaction.

## YACHT SERVICE AT ITS FINEST

The range of our assistance is almost unlimited, thanks to our effective presence ashore and to our position of central coordinator among numerous third-party suppliers and administrations.

Today, with the additional inputs of our digital interactive solutions, we have taken the services to yachts to a new level.

At the right intersection between dedicated people, tradition of services and new technologies, here we stand, to offer you nothing but the finest.

«**DEDICATED  
PEOPLE, TRADITION  
OF SERVICES & NEW  
TECHNOLOGIES**»

# DIGITAL TOOLS & SERVICES

With your satisfaction as our prime objective, our philosophy is also to keep progressing and to adapt to the evolving rules, practices but also technologies.

We believe that this is fundamental to advise, inform and assist you the best we can along your cruises.

## My Agents Online

The first App developed by professional yacht agents for professional yacht captains head crew.

“My Agents Online” is a secured, private access interactive web-app.

Available on Desktop and on mobile, it offers you a real-time dashboard for all the services that we manage for you.

Our App is interconnected with all our offices, so as a client of any agency of our group, you'll have access to all your ongoing & upcoming services in one single place, at any time!

Enjoy real-time access interactions with all your **berth bookings, services, parcels, documents, disbursement account and much more...** at the tip of your fingers.

 My Agents  
Online

YACHT SERVICES 2.0  
TAKE CONTROL



PARAMETRIC & DYNAMIC ALGORITHM    REAL-TIME MONITORING    AIS / LOGS / TRIPS

YOUR VESSEL'S ADVANCED DIGITAL PORTAL FOR :

French and Italian commercial exemption (**F.C.E & I.C.E**) 70% rule live monitoring  
Prorata charters **VAT** calculation (on time spent in E.U waters only)

 LogNav

## LogNav

The only digital and automated web portal and algorithm offering accuracy and peace of mind for the monitoring and forward-looking analysis of your fiscal status.

LOGNAV is also capable of helping your charter guests making substantial savings by calculating the pro rata due VAT related to their navigation, instead of a lump sum.



# YACHT AGENT SERVICES

Acting as your agent, we commit to deliver skilled services, ahead of the attributions of a casual service provider.

We ensure our customers with our ability **to represent, advise efficiently** and to coordinate flawlessly the essential administrative operational needs of their yacht, along their various movements and calls at port.

## HUSBANDRY SERVICES / PORT CALLS

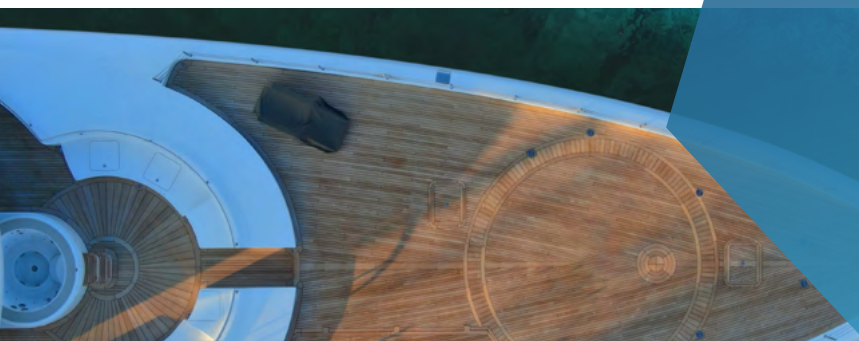
- Representation and coordination towards local authorities and Administrations
- Up to date information, guidance, and assistance on regulations
- Berth & buoy booking arrangements / Coordination of itineraries, anchorage and port calls
- Clearance and all related formalities
- Crew and guests' assistance (transports, appointments...)

## IMMIGRATION / CUSTOMS

- Schengen Formalities: Transit visa / Ship to Ship
- Import, export, transit, inwards processing

## SHORE SERVICES / SUPPLIES

- Medical assistance
- Shopping assistance
- Flower arrangements
- Provisioning
- Bunkering
- Car rental



# LOGISTICS & TECHNICAL SUPPORT

We provide efficient assistance for all logistics and technical aspects. Fully staffed and equipped offices have been established in proximity to all major ports.

With our own fleet of vehicles, facilities and processes, we offer you the utmost reliability and an optimal control of costs.

- Reception and management of your post and parcels
- Storage facilities in proprietary hubs (more than 600 sq meters of dry, refrigerated, and frozen warehouses)
- Bonded storage
- A fleet of proprietary vehicles to perform most transports and deliveries
- Coordination, pickups, and deliveries from/to the boat (parcels, spare parts, technical equipment, furniture, provisioning)
- Technical support & interventions (repair & creation)
- Chandlery, Spare parts, supplies
- Grey & black water, oil pumping



«THE UTMOST  
RELIABILITY AND  
AN OPTIMAL  
CONTROL OF  
COSTS»

# CONCIERGE SERVICES

It takes dedication, a perfect knowledge of the area and exceptional connections to be able to respond perfectly to the full spectrum of your guests and principals' needs.

That is what we strive to do.

We help you making things happen, even at the last minute, with discretion and efficiency.

- Suggestions and reservations in the most sought-after restaurants, night clubs, beach clubs, hotels.
- Beauty and wellness services
- Ticketing and reservations (Shows, concerts, Festivals, Museums...). Advising on cultural agenda.
- Guided visits of local highlights
- Sport activities and personal coaches
- Transports / Transfers (Limo, helicopter, private jet...)





# EVENT PLANNING

We love to plan customised events and have **the know-how to make it happen** with the care and sense of details which is compulsory when happening onboard a luxurious Yacht. We'll react in no time to give our expertise, suggest and coordinate inventive and original ideas.



- Birthday or gala dinners
- High-end catering requirements
- Private or corporate parties
- Customised events

## OUR NETWORK AND EXPERIENCE ALLOW US TO PROVIDE YOU WITH:

- DJs (local acts or internationally acclaimed)
- Live bands, singers and performers (local acts or internationally acclaimed)
- Themed decoration, flower arrangements
- State-of-the-art animations & furniture



# 2023 MAJOR ANNUAL EVENTS

## MONACO & FRENCH RIVIERA

Every year, the French Riviera & the Principality of Monaco host some of the most prestigious events.

Attending these during a luxury yacht cruise is the ultimate treat!

AGents is your one-stop solution to arrange all ticketing and hospitality services. Our experience, networks and office locations will allow you to get red carpet treatment & peace of mind.

- **Cannes MIPIM**  
from 14 to 17 March 2023

- **Monte Carlo Rolex Masters**  
(Tennis Masters) from 08 to 16 April 2023

- **Monaco E-Prix, 6<sup>th</sup> Edition (Formula E)**  
6th Edition, 06 May 2023

- **Cannes Film Festival, 76<sup>th</sup> Edition**  
from 16 to 27 May 2023

- **Monaco F1 Grand Prix, 80<sup>th</sup> Edition**  
from 25 to 28 May 2023



# OUR OFFICES IN THE MEDITERRANEAN



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SERVICES**

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## FRANCE & MONACO

MONACO  
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ANTIBES

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BONIFACIO  
AJACCIO  
CALVI



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